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Qualification Summary

Accomplished Architectural Director skilled at formulating and executing strategic business plans that focused on design & development, renovation and expansion of multiple facilities on a global scale. Also experienced in administering renovation and refurbishment programs while adhering to strict corporate brand standards and given capital spending budgets. Team builder with the ability to analyze customer preferences, translate strategic business plans into action while promoting green design. Proven experience to organize and motivate design teams and deliver functional projects that are both delivered on time and within budget.

Marriott Vacation Club International - Orlando, Florida **2000 – 2009**

Senior Project Manager - Resort Development

Project Manager - Resort Development

2000 – 2008

Systematically delivered new and expanded facilities involved with sales and marketing operations to further the sales of Marriot Vacation Club timeshare & Ritz-Carlton Club fractional and whole ownership projects globally.

Brand Types involved: Horizons by Marriott; Marriott Vacation Club; Grand Residence by Marriott, The Ritz-Carlton Club & Residences and The Ritz- Carlton Destination Club.

- Successfully developed 121 conceptual design packages for facilities that helped result in corporate approval for 22 major resort projects during early business planning.
- Managed the design & final delivery of 64 new timeshare related projects based within 7 world regions that were delivered on time, with-in budget while meeting Marriott Brand Design Standards.
- Managed the design & final delivery of 51 new fractional & whole ownership related projects within 7 world regions that were delivered on time, with-in budget and met Grand Residence by Marriott and Ritz-Carlton Club Design Standards.
- Responsible for maintaining and regularly refurbishing existing Sales & Marketing facilities at 21 Timeshare, Fractional & Whole Ownership project locations worldwide.
- Collaboratively created & developed both Marriott Vacation Club and Ritz-Carlton Club Brand Design Standards for corporate Sales & Marketing Facilities worldwide to be provided to outside design consultants.
- Helped develop and refine the internal SDT corporate "Sales Model" tool for sizing and projecting cost for planned Sales & Marketing facilities worldwide.
- Helped design & develop multiple technology based interactive kiosk programs for work station based millwork solutions for use during the sales process and in Sales Galleries.

Fugleberg Koch Architects - Winter Park, Florida **1994 – 1998**

Studio Director

Senior Project Architect

1994 – 1998

Managed and directed a traditional architectural practice under a "Studio" based approach.

Building Types: Commercial, Hospitality (Timeshare and Hotel), Restaurant, Corp Imaging & Reimaging, Entertainment and Multi-Family

- Collaborated on the architectural design for the Corporate Reimaging Campaign for the Motel 6 Brand (Accor Lodging). Developed a 6 year corporate rollout program which developed and tested new prototypes and developed a Kit of Parts for application to approximately 1,200 existing facilities nationally in North America.
- Collaborated on the architectural design for the Corporate Reimaging Campaign for the Denny's Restaurants (Advantica Restaurant Group) Brand. Developed a 5 year corporate rollout program which both tested new prototypes and developed a Kit of Parts for application to approximately 1,500 existing facilities nationally in North America and internationally.
- Collaborated on the design and acted as Sr. Project Architect for the 46 million dollar reimaging and renovation project for the 1972 high-rise Hotel Royal Plaza (Central Florida Investments) at Walt Disney World Resorts at Lake Buena Vista, Florida.
- Directed, managed & oversaw the general operation of the "Commercial Design Studio" group. Acted as direct contact for all studio client relationships and communication. Oversaw staffing selection & assignments. Also responsible for overall profit & loss & developed studio contracts and monitored accounts receivables.
- Acted as primary in-house design consultant to all firm Studios for all firm related ADA (American with Disabilities Act) & Fair Housing questions.

The Scott Partnership Architecture - Project Architect (Healthcare) 1992 - 1994

Hansen Lind & Meyer Architects - Project Architect (Healthcare & Crim. Justice) 1982 - 1992
Made Firm Associate 1990

Kemp, Bunch & Jackson Architects - Draftsman (Commercial & Military) 1972 - 1975

Education

Master of Arts of Architecture – University of Florida (1982)

Bachelor of Design – University of Florida (1979) – Graduated with Honors

Associate of Arts – University of Florida (1977)

Certifications, Awards & Honors

2004 ARDA Sales Center of the Year Award for the RCC Bachelor Gulch Membership Gallery

Elected to Board of Directors for Fugleberg Koch Architects 1998 by firm's 94 ESOP members

Honor Fraternity - Tau Sigma Delta Honor Society for Architecture & Applied Arts (1979)

Memberships, Credentials & Community Service

Register Architect – State of Florida (1987) (A.R. 0011968)

Member American Institute of Architects - AIA (1998)

Boy Scouts of America - Scoutmaster, Assist S.M. & Adult Order of the Arrow (1998 - present)

Professional Development & Skills

Microsoft Office - Outlook, Word, Excel & PowerPoint

Autodesk AutoCAD user (1992 – 2000)

Primavera SureTrak & Expedition (Contract Manager) Software user (2003 – 2009) Ver. 3.0

Project Matrix (1982 - 2009) listing all specific project types & names is available upon request.